



# LUDINGTON FARMERS MARKET INFORMATION SHEET & VENDOR GUIDELINES 2021

## Location:

- North James Street Plaza Area, City of Ludington

## Days and Dates of Operation:

- Fridays.
- June 11 – September 17, 2020

## Hours of Operation:

- Market Hours: 3:00 p.m. – 7:00 p.m.  
There will be the option for Farmer's to continue to sell during Friday Night Live events.  
(rain or shine)

- Vendor Set-up: Set up begins at 1:30pm

### ***No early set-up***

- Seasonal vendors will forfeit their booth if not occupied by 2:00 p.m. Vacant spaces can be assigned by the Market Master. If you know that you are going to be late notify the Market Master ASAP. A space will be reserved for you.

- Vendors are not to begin packing up until the Market ends unless they are out of product, at which point the Market Master must be notified.

- All booths must be completely removed after the close of sales each Friday.

## Fees:

- Seasonal rental June 11– September 17 (Seasonal vendors must be in place by 2:00 PM to keep their space) No exceptions- forms must be returned and paid in full to qualify as early registration.

### ***Early Registration***

#### **Spaces and Rent Rates:**

**A: No Pavilion, No Dedicated Parking (2,3,4,6,7) = \$ 125.00**

**B: Dedicated Parking, No Pavilion (1,5,8,9) = \$ 150.00**

**C: Pavilion, No Dedicated Parking (10,11,12,15,16,17,18,19,20,21) = \$ 175.00**

**D: Dedicated Parking with Pavilion (13,14,22,23,24) = \$ 200.00**

- Daily rate June 11– September 17 – all Daily Artisan Vendors must be pre-approved.

**All artisan goods must be pre-approved** for daily or seasonal admittance. There are NO EXCEPTIONS to this rule.

***1 space \$20.00***

- Season Specific Produce Rate: (only available if all seasonal spots are not filled)

***1 space \$100.00***

Reservation must be for 6 consecutive weeks- ***produce only***, cannot be used in conjunction with daily or other seasonal rates. 6 weeks must be specified at reservation time and can only be adjusted to accommodate growing season. ***Product examples: Cherries, blueberries, asparagus, etc.***

- Space size will be approximately 10 feet wide and 10 feet deep. Multiple spaces are available but require a second space fee.

### **Goals and Priorities**

Our primary goals for the Ludington Farmers Market are:

- \_ to support local food producers and the local food system within the growing region of Mason, Lake Oceana, & Manistee Counties.
- \_ to educate consumers about the variety of local foods that are produced and sold during the fall, winter and early spring
- \_ to support the local economy by encouraging local sourcing and local production

#### A. Food vendors

Accordingly, we prioritize food vendors in the following order; if we have so many vendors that we cannot accommodate everyone, we will accept vendors according to these priorities:

- a. Fresh food vendors (produce, meat and poultry, eggs, and other products raised in our bioregion)
- b. Value-added producers (baked goods, prepared products, cheese, sweets, etc.) whose products are *both* produced locally and sourced locally
- c. Value-added producers whose products are *either* produced locally or sourced locally
- d. Value-added producers whose products are *neither* produced locally nor sourced locally

#### B. Craft vendors

In order to meet the needs of our customers, we will also have a selection of high-quality handcraft vendors. This is a farm market and therefore our ratio of produce vendors to artisans will reflect that objective. *Our goal is to have about 75% food and 25% craft vendors at each market*, depending on vendor interest. We reserve the right to jury craft vendors.

Craft vendors whose products are based in the agricultural economy will be given preference (e.g. fiber arts, personal care products made from herbs and botanicals, leather work, etc.).

We reserve the right to limit craft vendors with same or similar type items to allow for a wider variety of products. Limited craft/artisan booths are as follows:

**1. Only 1 booth of the following items will be accepted where that item is the primary product being sold.**

- 1. soaps, lotions, balms, & gels**
  - 2. baked goods- must be prepared in a licensed kitchen**
- NO EXCEPTIONS.**

**2. No more than 2 booths of the following items will be accepted at ANY time, where the item is the primary item being sold at that booth.**

- a. Jewelry –of any kind regardless of uniqueness**

#### C. Non-profit organizations

We will provide one space per market, free of charge, to non-profit organizations. Priority will be given to organizations working in the areas of sustainability, agricultural and natural resource conservation, and community and economic development, including the arts. Products sold by non-profits will be evaluated on a case by case basis. A copy of the non-profit certification is required at the time of application. Non-profit products and

booths are not required to meet the conditions above and will be evaluated on an individual basis.

### **Space Assignments:**

- Market Master shall make assignment of spaces.
- Seasonal vendors will have the same space throughout the season.
- Seasonal renter may not move or sublet their spaces without the Market Masters approval.
- Seasonal vendors will be assigned to spaces first, then Daily vendors.
- Vacant spaces will be assigned on a first come first serve basis.
- In the event that one or more spaces become available and a seasonal vendor would like to move to that available space, vendors with seniority will have first option. If there are two or more vendors with the same seniority, a drawing would then be held.

### **Product Display:**

- Vendors will be responsible to furnish overhead coverings. (tents, awnings, umbrellas, etc.)
- There is absolutely NO staking allowed. Vendors should use weights such as cement blocks, sand- filled or water-filled bottles, etc.
- Vendors must display a sign with name and city clearly visible to the public. Sign size should be a minimum size of 8.5 X 11
- Each vendor stall must be under the “on site” supervision of a responsible person 18 years of age or older.
- All vendor specific signs and other related structures such as tents shall be removed from the premises at the completion of each market day. All signs and structures must be weighted down for weather.
- Vendors shall display products only within their assigned area.
- Vendors shall at all times conduct themselves in a pleasant and courteous manner with customers and other vendors.

### **Product:**

- Items sold at the Ludington Farmers' Market are limited to fruit, produce, prepared baked goods, cheese, eggs, jams, syrups, and jellies (with compliance to all applicable prepared food laws and copies of proper permits on file with the City of Ludington DDA prior to sale), flowers, and plants.
- The Ludington Farmer's Market is NOT a resale market. Consumers are expecting to purchase goods directly from the grower/producer. If you are a part of a co-op or family farming operation and intend to have a joint booth with members of such an arrangement, all entities involved must be clearly stated on the application as well as the legal relationship of the arrangement and documentation must be included in the application packet. You MAY NOT purchase goods from another entity for any reason and resell those.
- *All produce must be Michigan grown in our growing region of **Mason, Lake, Oceana & Manistee Counties**.* Patrons are expecting to receive local produce.
- Milk, butter, and meat products are prohibited, unless produced at a licensed local facility and the vendor complies with all health and legal regulations.
- **Flea market type items are not permitted.**
- **No resale items are permitted. This includes produce.**
- Crafters and artisans are welcome; however, only hand-crafted items, made by the vendor may be sold.
- All artisan items must be approved by the City of Ludington Farmer's Market committee before they are offered for sale. Artisans and crafters are asked to please provide a

detailed description & pictures of the items for sale and works in progress, if you are a new seasonal vendor or have a new product. Please email [htykoski@ci.ludington.mi.us](mailto:htykoski@ci.ludington.mi.us) or attach photos to the application.

- All items sold at the Ludington Farmers' Market, as well as weights and measures, are subject to inspection and approval by the Michigan Department of Agriculture.
- In accordance with the Michigan Department of Agriculture Regulation Number 556 open air municipal and farmers markets, the sale of animals will not be allowed at market.
- Vendor pets are not allowed at market as no animals are permitted in the market area.
- Taxes are the sole responsibility of the vendor.
- Musicians are welcome to apply for performance times at the market.

### **Market Regulations:**

- The Ludington Farmers Market does not intend to set vendor prices. However, vendors will keep in mind that this is a retail market, not a wholesale market. Please establish a fair retail price. Vendors will not practice distress pricing.
- All Vendors are required to meet all applicable rules and regulations of the County of Mason, State of Michigan and Federal laws. (Michigan Department of Agriculture, Food Division)
- Vendors are responsible for keeping their area clean, attractive, and in good sanitary condition.
- Any and all vendor generated waste; rubbish or trash must leave the market with the vendor. **Do not use any City of Ludington trash receptacles.**
- All seasonal vendors will be issued a Vendor Market Pass that should be displayed on the driver's side dashboard of their vehicle (to avoid being ticketed while parked in the parking lot). After a Vendor has completed his/her display set-up, they are asked to move their vehicle to a designated area of the parking lot (if the vehicle is not part of their display)
- All vendors must complete the enclosed forms and return to the City of Ludington Downtown Development Authority before participating in a market.
- Produce and food vendors must comply with all state, local, and federal requirements governing the sale and production of their products, and acquiring all necessary permits and licenses and providing copies of each to the City of Ludington DDA prior to participating in the market.
- All prepared food items must be produced and packaged in licensed and inspected facility, labeled appropriately, and compliant with all applicable laws and regulations.
- No foods are to be prepared for consumption in the Ludington Farmers' Market or its premises.
- The City of Ludington DDA shall not be liable or responsible for transactions made between buyers and sellers at the Ludington Farmers' Market, nor shall the DDA be responsible for theft, accidents, or lost or stolen articles.
- The market takes place rain or shine. Reimbursements of vendor fees are not made for unattended market days.
- Rules are subject to change by the City of Ludington DDA. The City of Ludington DDA reserves the right to expel or refuse admittance to any vendor or customer who exhibits disruptive behavior at the market, or violates any of the rules listed above.

### **Disputes or Concerns**

- All disputes shall be settled by the Market Master.
- Any seller, daily or seasonal in violation of these rules is subject to suspension as determined by the Market Master. Violators shall forfeit rental of space.

- The directions of the Market Master must be complied with in all matters pertaining to the operation of the market. Complaints or appeals concerning the actions of the Market Master may be made in writing to the:

**Community Development Department  
City of Ludington  
400 S Harrison Street  
Ludington, MI 49431  
[htykoski@ci.ludington.mi.us](mailto:htykoski@ci.ludington.mi.us)  
231-845-6237 Fax: 231-845-1146**

**PLEASE NOTE:**

The Ludington Farmers Market is a relatively small market. With the goals outlined above it is our intent to keep a diverse and varied product mix. Produce duplications will occur as growing seasons and products change, however, the Ludington Farmers market reserves the right to limit the number of duplicate craft or vendor items for sale. We reserve the right to refuse daily admittance to those selling duplicate products already represented at the market.





# LUDINGTON FARMERS' MARKET APPLICATION 2021

Applicant Name: \_\_\_\_\_  
Business Name: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_ Cell: \_\_\_\_\_  
E-mail: \_\_\_\_\_ Website: \_\_\_\_\_

**The items we are planning to offer at the Ludington Farmers' Market include:**

- Vegetables: list
- Fruit : list
- Jams\*
- Herbs
- Eggs\*
- Flowers
- Musician/Entertainer
- Artisan products (please describe and include pictures of your works in process, and with you pictured in one creating):
- Other: \_\_\_\_\_
- Baked goods\*
- Honey\*
- Syrups\*
- Cheese
- Wine (with approved license)
- Potted plants\* license
- Meats

List of items/ produce for sale:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

- *\*Please note that all prepared food and dairy items must be produced and packaged at a licensed and inspected location and properly packaged and stored. A copy of all relevant licenses and permits must be on file at the City of Ludington DDA office prior to these items being offered for sale at the Ludington Farmers' Market.*
- *NO Cottage Foods will be accepted. All items must be prepared in a licensed facility.*

**We plan to participate at the Ludington Farmers' Market:**

*Checks may be made payable to the City of Ludington*

- Season pass: No Pavilion, No Dedicated Parking (2,3,4,6,7) = \$ 125.00
- Season pass: Dedicated Parking, No Pavilion (1,5,8,9) = \$ 150.00
- Season pass: Pavilion, No Dedicated Parking (10,11,12,15,16,17,18,19,20,21) = \$ 175.00
- Season pass: Dedicated Parking with Pavilion (13,14,22,23,24) = \$ 200.00
- Selected days: Daily pass-\$20 (payable on market day & subject to site availability)
- Season specific produce pass: \$100.00 6 weeks must be reserved now.( subject to site availability)

**MARKET BOOTH SPACE REQUESTED:** \_\_\_\_\_ **COST:** \_\_\_\_\_

*(booths are assigned on a first come first served basis)*

**FRIDAYS 2021:** (if you are applying for a seasonal space, please list dates you will not be able to attend) If not known at this time please contact the market manager with as

much advanced notice as possible. **YOU MAY NOT MISS MORE THAN 3 MARKETS TO BE A SEASONAL VENDOR**

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**Check Here if you are a Produce Vendor interested in accepting Project Fresh or Bridge Cards. Details will be made available as new guidelines are released.**

**JOINT BOOTH:**

Farm Name: \_\_\_\_\_ Grow Location(circle): Mason, Oceana, Lake, Manistee

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As a vendor participating in the Ludington Farmers' Market, I assume all risks of injury suffered while on and/or upon the premises of the City of Ludington. I release and agree not to sue the City of Ludington, its agents, servants, associations, employees, or anyone connected with the City of Ludington for any claim, damages, costs, or cause of action which I may, or in the future, have as a result of injuries or damages sustained or incurred while on and/or upon the premises of the City of Ludington as a vendor participating in the Ludington Farmers' Market.

By signing below, I (print name) \_\_\_\_\_ acknowledge that I have read the waiver of liability above, as well as the attached rules and regulations for the Ludington Farmers' Market, understand both, and agree to abide by them.

SIGNATURE: \_\_\_\_\_

Date: \_\_\_\_\_

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**FOR OFFICE USE ONLY**

**Space Requested:** \_\_\_\_\_

**Space Assigned:** \_\_\_\_\_

**Payment Received: Check Cash Charge**

**Date Received:** \_\_\_\_\_